Ventura Securities

2025 Diwali Picks







Ambuja Cements Ltd

Ambuja Cement

BUY @ CMP INR 568

Target: INR 794 in 24 months

Upside Potential: 39.8%

Strategic expansion and green initiatives to fuel growth

Business Model - With a consolidated installed capacity of 105 MTPA, Ambuja Cement Ltd (ACEM) is the second largest cement producer in India. The company and its subsidiaries were acquired by Adani Group in Sept 2022.

The Indian cement industry is undergoing rapid consolidation as major players expand their dominance to capture market share and enhance economies of scale. Since its acquisition by the Adani Group, ACEM has aggressively expanded its cement production capacity from 67.5 MTPA in September 2022 to 105 MTPA in June 2025. The management remains focused on expansion projects and sustainability initiatives, with the near-term growth outlook underpinned by ongoing industry consolidation and rising cement demand from both urban and rural markets. ACEM is targeting 118 MTPA capacity by March 2026 and planning to incur capex of INR 9,000-10,000 cr during FY26. Under its Vision 2028 program, the company is targeting a capacity of 140 MTPA (from current 100 MTPA), green energy share of 60% and EBITDA/ton of INR 1500. Key brownfield expansion projects include Farakka (2.4 MTPA), Sankrail (2.4 MTPA), and Sindri (1.5 MTPA) grinding units, along with debottlenecking initiatives. Projects under execution include Bhatapara Line 3, Salai Banwa, Bathinda, Marwar, Maratha Line 2, Dahej Line-2, Kalamboli, Jodhpur (Penna IU), Krishnapatnam Penna, and Warisaliganj. With its sustained focus on capacity augmentation, digital transformation, and improved supply chain efficiencies, Ambuja is positioned to capture incremental market share and deliver value to stakeholders in FY26 and beyond.

For FY25-28E, the ACEM's consolidated sales volume, revenue, EBITDA, and net earnings are expected to grow at a CAGR of 12.5%, 17.5%, 35%, and 20.9%, respectively, reaching 92.9 mn tons, INR 56,958 cr, INR 14,706 cr, and INR 7,370 cr. EBITDA per ton is forecast to improve to INR 1,584, supported by a reduction in power costs and the benefits of operating leverage. Net margins are expected to improve by 107bps to 12.9%. As a result, return ratios – RoE and RoIC – are expected to improve by 308bps to 10.9% and 1267bps to 20.4% respectively due to improvement in operating profitability and cash flows.

ACEM launched 'Adani Cement FutureX' on Engineer's Day 2025, a major initiative linking top engineering colleges and schools to foster next-gen leaders in the infrastructure sector. The program aligns with India's Yogya Bharat Mission and Viksit Bharat 2047, addressing skill gaps and promoting employability. Key components include Smart Cement Labs, STEM activations, experiential learning, and collaborative R&D focused on decarbonisation and sustainability. The initiative offers internships, pre-placement offers, and youth engagement activities like hackathons. It positions ACEM as a leader in the industry, emphasizing sustainability and innovation in workforce development and nation-building.

Valuation call – With FutureX initiatives, capacity expansion & cost optimization strategies, ACEM is well positioned to capitalize on infrastructure growth story. We recommend BUY with a price target of INR 794 (12.2X FY28 EV/EBITDA), representing an upside of 39.8%.

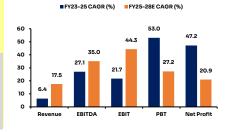
Key consolidated financial data (INR Cr, unless specified)

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|-----------|--|--------|----------|--------|---------|------|-------|------|------|------|-----------|--|--|
| | Net | EBITDA | Adj. Net | EBITDA | Adj Net | EPS | BVPS | RoE | RoIC | P/E | EV/EBITDA | | |
| | Revenue | EBITUA | Profit | (%) | (%) | (₹) | (₹) | (%) | (%) | (X) | (X) | | |
| FY24 | 33,160 | 6,400 | 3,573 | 19.3 | 10.8 | 14.5 | 206.4 | 8.6 | 15.7 | 39.5 | 20.3 | | |
| FY25 | 35,125 | 5,971 | 4,167 | 17.0 | 11.9 | 16.9 | 259.1 | 7.8 | 7.7 | 33.9 | 22.3 | | |
| FY26E | 46,566 | 10,278 | 4,494 | 22.1 | 9.7 | 18.2 | 274.2 | 7.9 | 15.4 | 31.4 | 12.5 | | |
| FY27E | 51,669 | 12,281 | 5,866 | 23.8 | 11.4 | 23.8 | 293.5 | 9.5 | 17.0 | 24.1 | 10.5 | | |
| FY28E | 56,958 | 14,706 | 7,370 | 25.8 | 12.9 | 29.9 | 317.1 | 10.9 | 20.4 | 19.2 | 8.5 | | |

| Industry | Cement |
|---------------------|----------|
| | |
| Scrip Details | |
| Face Value (INR) | 2.0 |
| Market Cap (INR Cr) | 1,40,424 |
| Price (INR) | 568 |
| No of Sh O/S (Cr) | 246.3 |
| 3M Avg Vol (000) | 5,031.8 |
| 52W H/L (INR) | 643/453 |
| Dividend Yield (%) | 0.35 |
| | |
| Shareholding (%) | Jun 2025 |
| Promoter | 67.6 |
| Institution | 26.1 |
| Public | 6.3 |
| TOTAL | 100.0 |









Royal Orchid Hotels Ltd



BUY @ CMP INR 515

Target: INR 700 in 24 months

Upside Potential: 35.9%

Ambitious 2030 growth plan and asset-light strategy

Business Model - Royal Orchid Hotels Ltd (ROHL) operates and manages mid-to-upscale hotels under its own brands. The company currently has a portfolio of 9,583 rooms in 78 locations across India.

India's hotel industry is undergoing a structural shift, driven by demand-supply gap, rising domestic travel, pro-growth policies, and accelerating demand for business-oriented stays. ROHL, an Indian hospitality brand, is well-positioned to capitalize on India's evolving hospitality landscape, and the company is transforming into a technology-driven, asset-light hotel chain. ROHL's 'Vision 2030' aims to grow from the current 115 hotels & 9,583 rooms (6,929 operational and 2,654 under development) to +345 hotels & +22,000 rooms by 2030. The target is to reach every district which has potential to attract tourists or business travelers. This growth will be achieved in an asset-light manner, primarily through franchisee properties, where ROHL will earn management fees by licensing its brand to local hotels. The initial capex required for these properties will be minimal, primarily for standardizing them to 'Royal Orchid' quality, with ongoing maintenance capex thereafter. This expansion will accelerate brand visibility across India, positioning ROHL among the largest hotel chains in the country.

The company has created a versatile brand portfolio with offerings for every traveler, ranging from upscale resorts to budget-friendly options. ROHL is implementing a structured brand portfolio:

- ICONIQA (Upper Upscale & Luxury): Opened 1 in Mumbai and targeting 8 more by 2030. Owned or leased hotels with high management and financial inclusion.
- Crestoria (Upscale): Opened 2 and targeting 27 more by 2030. Mostly owned and leased hotels.
- Regenta (Four-star Upper Midscale): Currently operating 15 hotels and targeting 30 more by 2030. Mostly owned and leased hotels.
- Regenta Place (Midscale): Currently operating 15 hotels and targeting 50 more by 2030. Mostly franchisee hotels.
- Regenta Zed (Economy): Currently operating 85 hotels and targeting 120 more by 2030. Franchisee hotels with minimal management and financial inclusion

The company reported FY25 net revenue of INR 319 cr and targets INR 450-480 cr in FY26, INR 550-600 cr in FY27 and ~INR 1300 cr by FY30. ARR is expected to grow 5-8% with ~75% occupancy. The current gross debt is INR 100 cr, and ROHL aims for an asset-light model, using FCF selectively for expansion and debt repayment, primarily relying on internal accruals for growth. Over FY25-28E, ROHL's revenue, EBITDA & net earnings are projected to grow at a CAGR of 24.8%, 26.2% & 23.8%, respectively, reaching INR 621 cr, INR 147 cr & INR 90 cr. Our estimates are lower than management targets as we have taken a conservative approach in our forecast. EBITDA margins are expected to expand by 80bps to 23.7%, while net margins could decline by 34bps to 14.4% due to an increase in lease expenses. Strong operating performance is expected to improve return ratios - RoE & RoIC could improve by 110bps to 21.6% and 660bps to 25.7% by FY28E.

Valuation call – At the CMP of INR515, ROHL is trading at FY28 P/E of 15.8X. We recommend BUY with a DCF price target of INR700 (21.4X FY28 P/E), representing an upside of 35.9%.

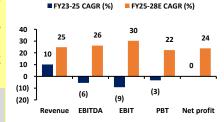
| | Net | EBITDA | Adj. Net | EBITDA | Adj Net | EPS | BVPS | RoE | RoIC | P/E | EV/EBITDA |
|-------|---------|--------|----------|--------|---------|------|-------|------|------|------|-----------|
| | Revenue | EBITUA | Profit | (%) | (%) | (₹) | (₹) | (%) | (%) | (X) | (X) |
| FY24 | 293.6 | 76.1 | 48.5 | 25.9 | 16.5 | 17.7 | 75.9 | 25.4 | 27.2 | 29.1 | 18.8 |
| FY25 | 319.5 | 73.1 | 47.2 | 22.9 | 14.8 | 17.2 | 90.1 | 20.5 | 19.1 | 29.9 | 19.9 |
| FY26E | 396.9 | 91.7 | 58.8 | 23.1 | 14.8 | 21.4 | 108.3 | 20.9 | 21.6 | 24.0 | 15.8 |
| FY27E | 502.4 | 116.6 | 70.7 | 23.2 | 14.1 | 25.8 | 130.1 | 20.8 | 23.5 | 20.0 | 12.5 |
| FY28E | 620.5 | 146.9 | 89.7 | 23.7 | 14.4 | 32.7 | 157.5 | 21.6 | 25.7 | 15.8 | 9.8 |

| Industry | Hospitality |
|---------------------|-------------|
| | |
| Scrip Details | |
| Face Value (INR) | 10.0 |
| Market Cap (INR Cr) | 1,413 |
| Price (INR) | 515 |
| No of Sh O/S (Cr) | 2.7 |
| 3M Avg Vol (000) | 59.6 |
| 52W H/L (INR) | 430/301 |
| Dividend Yield (%) | 0.49 |
| | |
| Shareholding (%) | Jun 2025 |
| Promoter | 63.9 |
| Institution | 8.5 |
| Public | 27.6 |
| TOTAL | 100.0 |





Financial Growth – Past vs Projection





Adani Green Energy Ltd



BUY @ CMP INR 1,064

Target: INR 2,142 in 24 months

Upside Potential: 101.3%

High CUFs and plant availability boost generation efficiency

Business Model – Adani Green Energy Ltd (AGEL) develops, owns and operates large scale solar, wind, and hybrid renewable projects, securing revenue through long-term PPAs with government and C&I customers.

AGEL stands at the forefront of India's renewable energy revolution, having reached a significant operational milestone of 15.8 GW as of June 2025, making it the nation's largest and fastest-growing pure-play renewable energy company. AGEL added 4,882 MW of green power capacities in the past 12 months, and Khavda accounted for 73.4% of this addition (3,582 MW), taking its installed base to 5.6 GW (~35.4% of total capacity). The 30 GW Khavda project (spread over 538 sq. km) will be completed by 2030, contributing ~60% of AGEL's targeted capacity. AGEL is selective in bidding for new tenders, focusing on predictable and better returns given its significant locked-in capacity towards the 50 GW target. Of the approximately 36.5 GW total capacity, 31.5 GW is currently under PPA.

Operational excellence continues to be a hallmark of AGEL, with cutting-edge AI- and ML-enabled maintenance and monitoring through the Energy Network Operation Center, resulting in leading capacity utilization factors—28.0% for solar, 42.3% for wind, and 43.9% for hybrid assets in Q1 FY26. Beyond operational performance, AGEL's commitment to ESG remains steadfast: the company is ranked first globally in FTSE Russell's ESG score in the Alternative Electricity sub-sector, and has received India's top power sector ranking from NSE Sustainability Ratings and CRISIL ESG. With repeat industry recognition and a best-in-class governance and sustainability framework, AGEL is well-positioned to accelerate India's transition to clean, affordable energy, remaining a key driver of national decarbonization goals.

Robust capacity expansion over the next five years, deployment of advanced technologies, and focus on high-resource sites like Khavda should drive sustained growth in the forecasted period. Over FY25–28E, revenue, EBITDA, and net profit are projected to grow at a CAGR of 31.9%, 32.9%, and 58% to INR 25,705 Cr, INR 20,852 Cr, and INR 5,693 Cr, respectively, with EBITDA margins improving by 195 bps to 81.1% and net margins by 927 bps to 22.1%.

AGEL has received INR 9,350 cr from its promoter group after converting share warrants into equity, boosting promoter holding to 62.43%. This infusion will be used to repay shareholder loans and fund capital expenditure, supporting AGEL's goal of reaching 50 GW installed capacity by 2030.

| Industry | Power |
|-----------|------------|
| illuustiy | Generation |
| | |

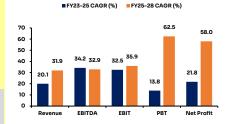
| Scrip Details | |
|---------------------|-----------|
| Face Value (INR) | 10.0 |
| Market Cap (INR Cr) | 1,75,260 |
| Price (INR) | 1,064 |
| No of Sh O/S (Cr) | 164.7 |
| 3M Avg Vol (000) | 2,447.2 |
| 52W H/L (INR) | 2,092/758 |
| Dividend Yield (%) | 0.0 |
| | |

| TOTAL | 100.0 |
|------------------|----------|
| Public | 23.6 |
| Institution | 14.5 |
| Promoter | 61.9 |
| Shareholding (%) | Jun 2025 |

Price Chart



Financial Growth – Past vs Projection



Valuation call – At CMP of INR 1,064, we recommend BUY for AGEL with a price target of INR 2,142 (22.9X FY27 EV/EBITDA), representing an upside of 101.3%.

| | Net | EBITDA | Adj. Net | EBITDA | Adj Net | EPS | BVPS | RoE | RoIC | P/E | EV/EBITDA |
|-------|---------|--------|----------|--------|---------|------|-------|------|------|-------|-----------|
| | Revenue | EBIIDA | Profit | (%) | (%) | (₹) | (₹) | (%) | (%) | (X) | (X) |
| FY24 | 9,220 | 7,318 | 1,100 | 79.4 | 11.9 | 6.7 | 97.3 | 11.9 | 8.5 | 159.3 | 31.4 |
| FY25 | 11,212 | 8,877 | 1,444 | 79.2 | 12.9 | 8.8 | 128.4 | 13.5 | 7.5 | 121.4 | 28.1 |
| FY26E | 15,512 | 12,278 | 2,610 | 79.1 | 16.8 | 15.8 | 144.2 | 19.6 | 9.6 | 67.1 | 21.0 |
| FY27E | 20,362 | 16,384 | 4,223 | 80.5 | 20.7 | 25.6 | 169.9 | 24.1 | 10.1 | 41.5 | 17.1 |
| FY28E | 25,705 | 20,852 | 5,693 | 81.1 | 22.1 | 34.6 | 204.4 | 24.5 | 10.8 | 30.8 | 14.4 |



One 97 Communications Ltd



BUY @ CMP INR 1,237

Target: INR 2,074 in 24 months

Upside Potential: 61.8%

At the forefront of technology, set to enter its next growth phase

Business Model - One97 Communications Ltd (Paytm) is India's leading digital payment ecosystem for consumers and merchants. As of Jun 30, 2025, the company had 74 mn+ monthly transacting users (MTUs) and 13 mn+ device subscription merchants to whom it offers payment services, financial services, and commerce & cloud services.

Since our <u>initiating_coverage</u> on Paytm in Aug 2024, the company has significantly improved its business position, achieving profitability and strong revenue growth through operational and strategic shifts. Paytm's merchant base grew from 40.7 mn in Q1FY25 to 45 mn in Q1FY26, sustaining Paytm's leadership in the industry, while payment GMV climbed from INR 4,210 bn to INR 5,341 bn over the same period. Additionally, device penetration in merchant base surged from 10.9 mn to 13 mn, presents a strong ecosystem for recurring revenue stream. Paytm's extensive merchant network, ranging from small MSMEs to large enterprises, benefits from value-added services like credit, payment devices, and business management tools. Paytm's UPI market share improved from 7% in Q1FY25 to 7.3% in Q1FY26, with its UPI P2M market share rising from 20.4% to 20.9% (assuming 80% of Paytm GMV comes through UPI platforms).

Additionally, Paytm relaunched 'Paytm Postpaid' – "Spend Now, Pay Next Month", an innovative product in partnership with Suryoday Small Finance Bank, powered by NPCI. The product is on Paytm app and can be available on merchant UPI network. There is ongoing innovation in merchant payment solutions, aiming to capture high-margin opportunities in financial services and further leverage AI across its ecosystem. As Paytm continues to navigate the evolving fintech landscape, its ability to leverage technology, and maintain strong relationships with device merchants will be crucial to its sustained growth. With UPI emerging as the favoured digital payments medium and Paytm originated soundbox (+POS) becoming an essential toolkit for payments, Paytm is well placed to benefit from the industry tailwind. As Paytm continues to navigate the evolving fintech landscape, its ability to adapt to regulatory changes, leverage technology, and maintain strong relationships with merchants and MTUs will be crucial to its sustained growth in other verticals – Financial Services and Cloud & marketing Services.

We anticipate Paytm's MTUs & subscription paying device merchant base could increase from 74 mn & 13 mn in Q1FY26 to 95 mn & 22 mn respectively by FY28E, while payment GMV could improve from INR 18.7 trillion in FY25 to INR 33.9 trillion by FY28E. Over FY25-28E, Paytm's revenue & contribution profit is projected to grow at a CAGR of 27.3% & 30.8%, to reach INR 14,200 cr & INR 8,208 cr respectively, while contribution margin is expected to improve from 53.2% to 57.8% over the same period. Paytm turned post-ESOP EBITDA positive in Q1FY26, a trend we expect to sustain. By FY28E, we project a post-ESOP EBITDA of INR 2,164 cr (15.2% margin) and net profit of INR 2,138 cr (15.1% margin), a sharp turnaround from FY25 losses of INR 1,543 cr & INR 659 cr, respectively. This improvement is underpinned by Al-driven operating leverage and a disciplined cost structure.

Valuation call – At the CMP of INR 1,237, Paytm is trading at FY28 P/E of 36.9X. We recommend BUY with a DCF based price target of INR 2,074 (61.8X FY28 P/E), representing an upside of 61.8%.

Industry Payment Services

| Scrip Details | |
|---------------------|---------|
| Face Value (INR) | 1.0 |
| Market Cap (INR Cr) | 78,844 |
| Price (INR) | 1,237 |
| No of Sh O/S (Cr) | 63.7 |
| 3M Avg Vol (000) | 18,358 |
| 52W H/L (INR) | 698/219 |
| Dividend Yield (%) | 0.0 |
| | |

| TOTAL | 100.0 |
|------------------|----------|
| Public | 29.3 |
| Institution | 15.8 |
| Promoter | 54.9 |
| Shareholding (%) | Jun 2025 |

Price Chart



| | Net | EBITDA | Adj. Net | EBITDA | Adj Net | EPS | BVPS | RoE | RoIC | P/E | EV/EBITDA |
|-------|---------|---------|----------|--------|---------|--------|-------|--------|---------|---------|-----------|
| | Revenue | EBIIDA | Profit | (%) | (%) | (₹) | (₹) | (%) | (%) | (X) | (X) |
| FY24 | 9,971 | (1,158) | (1,417) | (11.6) | (14.2) | (22.2) | 208.6 | (10.6) | (45.2) | (55.6) | (60.2) |
| FY25 | 6,888 | (1,543) | (659) | (22.4) | (9.6) | (10.3) | 235.3 | (4.4) | (117.6) | (119.7) | (42.6) |
| FY26E | 8,702 | 599 | 684 | 6.9 | 7.9 | 10.7 | 246.0 | 4.4 | (2.8) | 115.2 | 109.1 |
| FY27E | 11,258 | 1,246 | 1,285 | 11.1 | 11.4 | 20.2 | 266.2 | 7.6 | 19.0 | 61.4 | 51.6 |
| FY28E | 14,200 | 2,164 | 2,138 | 15.2 | 15.1 | 33.5 | 299.7 | 11.2 | 46.7 | 36.9 | 28.8 |

V-Mart Retail Ltd



Retail

1,130/675

0.0

BUY @ CMP INR 855

Target: INR 1,069 in 24 months

Upside Potential: 25%

Capitalizing on India's Apparel Revolution – Growth, Expansion, and Profitability Unleashed

Business Model - V-Mart Retail Ltd (V-Mart) operates as a one -stop value fashion retailer. It obtains ~ 79% of its core revenue from its retail apparel segment, 10% from non-apparel and the remaining ~11% from general merchandise.

India's retail apparel market is set for robust expansion, projected to grow from INR 6,846 bn in 2024 to INR 10,682 bn by 2027, at a CAGR of 16.0%. This growth is further fueled by recent reductions in GST rates, income tax cuts, and favorable monsoon conditions, which are collectively driving increased consumer purchasing power and demand for fashion. As one of India's top 10 apparel retailers, V-Mart Retail is well-positioned to capitalize on the structural tailwinds driving growth in Tier 2 to Tier 4 cities.

With the rapidly increasing consumption in these regions, V-Mart plans to expand its retail network from the current 510 stores (4.4 mn sqft) to 660 stores (5.7 mn sqft) by FY28, strategically enhancing its presence in high-growth markets. The company is poised to incur a total Capex exceeding INR 350 cr by FY28, supporting both legacy store revitalization and new store expansion.

We project revenue growth at a CAGR of 16.1%, from INR 3,254 cr in FY25 to INR 5,094 cr by FY28, largely driven by :

- Expected 14.6% CAGR growth in units sold to 21.1 cr by FY28E,
- Stable ASP of INR 232-241 and,
- Average sales/sqft is projected to increase from INR 7,567 to INR 8,450 by FY28E, driven by efficient space utilization, higher footfall (projected to reach from 73 mn to 117 mn by FY28E), and a volume-driven strategy.

This aligns with V-Mart's focus on increasing sales volumes while maintaining competitive pricing to capture a larger share of the growing apparel market.

In addition to this, we expect EBITDA/net profit to grow at a CAGR of 16.6%/33.7% to INR 609 cr /INR 109 cr over the forecast period. EBITDA margin is expected to rise by 15 bps to 12.0%, supported by a marketing expenses reduction (lower online marketing cost on Limeroad), better employee productivity and process optimization across its retail and supply chain functions. Net margin is projected to rise by 74 bps to 2.1%, and ROE is expected to increase by 442 bps to 10.1%.

Valuation call – We initiate coverage with a Buy for a DCF-based price target of INR 1,069 (77.6 FY28 P/E), representing an upside of 47.4% from the current CMP of INR 855 over the next 24 months. With V-Mart trading at historical lows, we consider this a low-risk buy, positioning it well for significant upside potential as it capitalizes on the growing apparel market and macroeconomic tailwinds.

Risks: Intensifying competition, supply chain disruptions & domestic slowdown.

Key consolidated financial data (INR Cr, unless specified)

| | Net | EBITDA | Adj. Net | EBITDA | Adj Net | EPS | BVPS | RoE | RoIC | P/E | EV/EBITDA |
|-------|---------|--------|----------|--------|---------|--------|-------|--------|-------|--------|-----------|
| | Revenue | | Profit | (%) | (%) | (₹) | (₹) | (%) | (%) | (X) | (X) |
| FY24 | 2,785.6 | 220.9 | (96.8) | 7.9 | (3.5) | (12.2) | 94.1 | (13.0) | (0.1) | (70.0) | 31.0 |
| FY25 | 3,253.9 | 384.1 | 45.8 | 11.8 | 1.4 | 5.8 | 102.1 | 5.6 | 16.5 | 148.0 | 17.9 |
| FY26E | 3,793.6 | 442.4 | 71.8 | 11.7 | 1.9 | 9.0 | 111.1 | 8.1 | 18.1 | 94.4 | 15.6 |
| FY27E | 4,435.7 | 533.2 | 94.9 | 12.0 | 2.1 | 12.0 | 123.0 | 9.7 | 21.8 | 71.4 | 12.9 |
| FY28E | 5,094.2 | 609.0 | 109.4 | 12.0 | 2.1 | 13.8 | 136.8 | 10.1 | 22.2 | 61.9 | 11.3 |

| Scrip Details | |
|---------------------|----------|
| Face Value (INR) | 10.0 |
| Market Cap (INR Cr) | 6,788 |
| Price (INR) | 855 |
| No of Sh O/S (Cr) | 7.9 |
| 3M Avg Vol (000) | 2,01,225 |

| TOTAL | 100.0 |
|------------------|----------|
| Public | 6.0 |
| Institution | 49.8 |
| Promoter | 44.2 |
| Shareholding (%) | Jun 2025 |

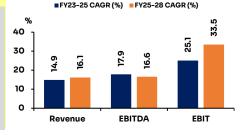
Price Chart

52W H/L (INR)

Dividend Yield (%)

Industry







Capri Global Capital Ltd



BUY @ CMP INR 190

Target: INR 274 in 24 months

Upside Potential: 44.2%

Riding the Gold Loan Surge

Business Model - Diversified secured retail lending through gold loans, MSME, housing finance, and construction finance. The company also generates fee income through insurance distribution and car loan origination.

Capri Global Capital Ltd. (CGCL) is a resilient, growth-focused lender with a diversified and secured loan portfolio, anchored by high-yield segments like gold loans (37% of AUM with yield of ~21%), MSME (22% of AUM with yield of ~17%), housing finance (22% of AUM with yield of ~13%), and construction finance (18% of AUM with yield of ~17.3%). With gold loans yielding 21%, CGCL has seen strong profitability and asset quality, maintaining NPAs below 2%.

CGCL has made significant strides in cost-to-income improvement and branch-level productivity. Branch productivity has surged, with Gold AUM per branch increasing from INR 2 Cr in FY23 to INR 10 Cr in FY25, and overall, AUM per branch growing from INR 14 Cr to INR 21 Cr. These improvements reflect enhanced operational efficiency and a more scalable, profitable business model.

CGCL also generates asset light complementary income streams from its car loan origination and insurance distribution businesses, diversifying revenue. Its tech-driven approach, including Al-powered underwriting and digital loan journeys, optimizes efficiency and cost. With a favorable borrowing structure (~90% floating rates), CGCL is positioned to benefit from declining interest rates, further boosting margins and long-term growth prospects.

We expect CGCL to achieve strong growth from FY25 to FY28, with AUM growing at a 29% CAGR, reaching INR 48,975 Cr by FY28. Gold loans will remain the dominant segment, contributing 40% of AUM, while MSME, housing, and construction finance will make up 21%, 21%, and 17%, respectively. Co-lending AUM is expected to reach INR 9,661 Cr, maintaining a 20% share of total AUM. On the liability side, we expect bank borrowings to constitute 75% of total borrowings by FY28, with SIDBI/NABARD refinance growing to INR 5,408 Cr. With expected credit rating improvement and 90% of borrowings on floating rates, CGCL stands to benefit from lower interest rates, which will help improve NIM by ~60 bps to 9% by FY28. GNPA and NNPA is expected to stabilze to 1.5% and 0.9% respectively, by FY28. RoA is projected to improve by ~100bps to 3.7%, and RoE is expected to reach 16.9%(+520bps) by FY28. The successful INR 2,000 Cr QIP in Q1FY26 has further bolstered CGCL's equity base, supporting continued growth.

Valuation call - We initiate coverage with a BUY rating and a price target of INR 274 (2.8X FY28E P/ABV), representing an upside of 44.2% of the CMP of INR 190 over the next 24 months.

Key Risk: As CGCL runs a fully floating book, it bears the risk of interest rates increasing, which will lead to a decrease in NIM. Increase in delinquencies will increase credit costs and compress profit margin.

Key consolidated financial data (INR Cr, unless specified)

| | NII | NIM(%) | PPOP | Net Profit | GNPA (%) | NNPA (%) | ROE(%) | ROA(%) | BVPS | Adj. BVPS | P/Adj.BV |
|-------|-------|--------|-------|------------|----------|----------|--------|--------|-------|-----------|----------|
| FY24 | 987 | 8.6 | 457 | 279 | 1.9 | 1.1 | 7.5 | 2.1 | 39.9 | 38.2 | 5.0 |
| FY25 | 1,334 | 8.4 | 734 | 479 | 1.5 | 0.9 | 11.8 | 2.7 | 44.8 | 42.8 | 4.5 |
| FY26E | 1,883 | 8.8 | 1,173 | 804 | 1.6 | 0.9 | 14.1 | 3.2 | 73.6 | 71.2 | 2.7 |
| FY27E | 2,511 | 8.9 | 1,674 | 1,177 | 1.6 | 0.9 | 15.4 | 3.5 | 85.8 | 82.8 | 2.3 |
| FY28E | 3,211 | 9.0 | 2,142 | 1,523 | 1.6 | 0.9 | 16.9 | 3.7 | 101.6 | 98.0 | 2.0 |

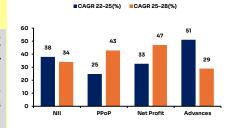
| industry | NBFC |
|----------|------|
| | |
| | |
| | |

| Scrip Details | |
|---------------------|-----------|
| Face Value (INR) | 1.0 |
| Market Cap (INR Cr) | 18,521 |
| Price (INR) | 190 |
| No of Sh O/S (Cr) | 96 |
| 3M Avg Vol (000) | 8300 |
| 52W H/L (INR) | 151 / 231 |
| Dividend Yield (%) | 0.11 |

| TOTAL | 100.0 |
|------------------|----------|
| Public | 14.8 |
| Institution | 25.2 |
| Promoter | 60.0 |
| Shareholding (%) | Jun 2025 |

Price Chart







Hindustan Construction Co Ltd



BUY @ CMP INR 28.9

Target: INR 64 in 24 months

Upside Potential: 120.2%

Renewal Phase: Strengthening Legacy for Future Growth

Business Model - Hindustan Construction Company (HCC) operates on an EPC-led business model, executing large and complex infrastructure projects across transport, water, power, and urban development, with niche expertise in hydropower, tunneling, and nuclear construction. It has an order book of INR 11,188 cr and generates steady cash flows from its core EPC operations.

India's FY26 infrastructure capex allocation of INR 11.2 trillion (+10.2% YoY) across railways, roads, defence, energy, and urban development provides a strong multi-year growth runway for EPC companies. With over a century of execution experience and proven technical expertise in hydro, tunneling, nuclear, metro, and transport projects, HCC stands well-positioned to benefit from this sectoral tailwind.

In FY25, HCC posted consolidated revenue of INR 5,603 cr and net profit of INR 113 cr. While the topline was softer, margins showed meaningful turnaround — EBITDA margin improved to 14.2% vs 9.6% in FY24, driven by cost discipline, sharper project selection and operational improvements. The company's order book of INR 11,852 cr as of March 2025 reflects healthy diversification with 53% in transportation, 29% in hydro, 14% in water and 4% in nuclear. Additionally, HCC holds L1 positions worth ~INR 6,000 cr, with bids of ~INR 40,000 cr under evaluation, pointing to a strong execution pipeline in FY26 and beyond.

Looking ahead, we expect HCC's consolidated revenues to grow at a CAGR of 14.6% over FY25–28E to INR 8,437 cr, supported by execution of its robust backlog and new project wins. EBITDA is projected to grow at 15.7% CAGR to INR 1,229 cr, with margins expanding by 40bps from 14.2% to 14.6%, driven by selective project execution and higher-value contracts. Net profit is projected to reach INR 782 cr, with margins expanding by 730 basis points from 2% to 9.3% margins aided by debt reduction and migration to the new tax regime. Return ratios are set to strengthen meaningfully, with ROE/ROIC projected at 21.6%/25.4% with margins expanding by 920/850 basis points by FY28E.

Balance sheet repair is central to the HCC story. The company has outlined debt reduction of ~INR 900 cr in FY26 through internal accruals, awards, and a rights issue of ~INR 900 cr. Supported by asset monetization and claim recoveries, net debt/EBITDA is projected to decline from 3.1x in FY25 to just 0.5x by FY28E — a material improvement that underpins sustainable growth. HCC's margin-focused execution, robust order pipeline, and clear deleveraging path positions it as a beneficiary of India's infrastructure investment cycle, offering investors a compelling turnaround and growth story.

Valuation call – At the CMP of INR 28.9, the stock is trading at FY28 EV/EBITDA of 12.2X. We recommend BUY with price target of INR 64, representing an upside of 120.2% over the next 24 months. Key Risks – Low Promoter's Holding Disclosure: –

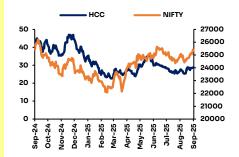
- In the Profit and Loss Exceptional item incorporates Steiner AG receivables of INR 1,100 cr and Awards Receivables of INR 2,000 cr; valuation has been computed factoring the prospective ~INR 900 cr rights issue.
- Claims Receivables amounting to INR 7,000 cr have not been considered in the model as they remain subject to tribunal outcome with no defined timeline.

| Industry | Infrastructure & |
|----------|------------------|
| | Engineering |

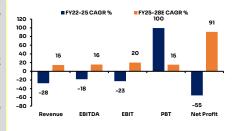
| Scrip Details | |
|---------------------|-----------|
| Face Value (INR) | 1.0 |
| Market Cap (INR Cr) | 5,258 |
| Price (INR) | 28.9 |
| No of Sh O/S (Cr) | 182 |
| 3M Avg Vol (000) | 5,677 |
| 52W H/L (INR) | 47.8/21.4 |
| Dividend Yield (%) | 0.00 |
| | |

| Shareholding (%) | Jun 2025 |
|------------------|----------|
| Promoter | 16.7 |
| Institution | 16.7 |
| Public | 66.6 |
| TOTAL | 100.0 |

Price Chart



Financial Growth – Past vs Projection



| | Net | EBITDA | Adj. Net | EBITDA | Adj Net | EPS | BVPS | RoE | RoCE | P/E | EV/EBITDA |
|-------|---------|---------|----------|--------|---------|-----|-------|---------|------|------|-----------|
| | Revenue | EBIIDA | Profit | (%) | (%) | (₹) | (₹) | (%) | (%) | (X) | (X) |
| FY24 | 7,006.8 | 670.9 | 478.2 | 9.6 | 6.8 | 2.1 | (0.7) | (283.8) | 19.3 | 13.6 | 12.1 |
| FY25 | 5,603.4 | 793.8 | 112.6 | 14.2 | 2.0 | 0.5 | 4.0 | 12.4 | 5.6 | 57.7 | 11.7 |
| FY26E | 4,956.4 | 690.3 | 353.9 | 13.9 | 7.1 | 1.6 | 9.6 | 16.4 | 10.7 | 18.4 | 10.8 |
| FY27E | 6,956.4 | 948.0 | 671.4 | 13.6 | 9.7 | 3.0 | 12.6 | 23.7 | 13.5 | 9.7 | 7.8 |
| FY28E | 8,437.0 | 1,229.3 | 781.5 | 14.6 | 9.3 | 3.5 | 16.1 | 21.6 | 16.1 | 8.3 | 5.8 |



Transformers & Rectifiers (India) Ltd



BUY @ CMP INR 491

Target: INR 757 in 24 months

Upside Potential: 54.2%

Capitalizing on India's power growth

Business Model - Transformers & Rectifiers India Ltd (TARIL) manufactures various transformers including - power transformers (upto 1200 KVA), furnace transformer, special transformer, distribution transformer, rectifier transformer and reactors.

The government is focused on expanding India's power infrastructure by increasing power generation capacity from 485 GW to 900 GW by 2030, reflecting a CAGR of 13.9%. This growth will necessitate a transformation capacity of 2,700 GVA by 2030, a 15.4% CAGR from the current 1,370 GVA. This expansion is driving significant growth across the power sector value chain, especially in the transformer segment, which is poised to see a market opportunity of ~INR 1.0 tn over the next 5 years—double the current market size. Additionally, the push for 'Make-in-India' & 'Atmanirbhar Bharat' is driving up demand for industrial transformers, while the expansion of off-grid power capacities in the C&I segment and the rise of green hydrogen is fueling demand for specialty transformers. Transformer manufacturers are ramping up investments to meet this surge in demand, with TARIL leading the way due to its diverse portfolio, which spans power, industrial, and specialty transformers, and its investments to secure full backward integration. TARIL exports to countries across Asia, Africa & the Middle East, but the share of exports to total revenue is expected to stay under 10%, with a primary focus on the domestic market.

TARIL currently has an installed capacity of 40.2 GVA (operating at 65% utilization), with expansion plans in place. The first phase, adding 15 GVA, is set to begin production in Sept 2025, followed by another 22 GVA for Extra High Voltage transformers, expected to commence in Feb 2026, bringing total capacity to over 77.2 GVA by FY27. The expansion is backed by a capex of INR 550 cr, supported by INR 500 cr raised through a QIP in FY25. Additionally, TARIL is on track to achieve 100% backward integration in CRGO processing, coil, bushing and pressboard by Q1FY27, which is expected to enhance operational efficiency and increase gross margins from 30% in FY25 to 40% by FY28.

With expanded capacity and complete backward integration, TARIL is well-positioned to capture future growth opportunities. Management is targeting \$1 bn (~INR 8,600 cr) revenue by FY28, with EBITDA expected to outpace revenue growth, driven by cost efficiencies from backward integration. As topline expands, margin gains and working capital savings should help the company turn net debt-free within 18–24 months, lowering interest costs and enabling net earnings to grow faster than EBITDA.

However, we believe TARIL's \$1 bn revenue goal and 40% gross margin target by FY28 is aggressive and could be delayed due to global economic uncertainty stemming from ongoing tariff wars, which may weigh on India's economic and manufacturing growth. Accordingly, we factor in the revenue milestone of INR 8,600 cr by FY29 (deferred by 1 year) and the 40% gross margin target by FY31 (deferred by 3 years). Over FY25–28E, we forecast revenue, EBITDA & net profit to grow at a CAGR of 50.7%, 57.9% & 65.2%, respectively, reaching INR 6,900 cr, INR 1,290 cr & INR 967 cr. EBITDA & net margins are projected to improve 246 bps & 339 bps to 18.7% & 14%, respectively, by FY28E.

Valuation call – At the CMP of INR491, TARIL is trading at FY28 P/E of 15.2X. We recommend BUY with a DCF price target of INR757 (23.5X FY28 P/E), representing an upside of 54.2%.

Key consolidated financial data (INR Cr, unless specified)

| projected to improve 246 bps & 339 bps to 18.7% & 14%, respectively, by FY28E. | |
|--|--|
| Valuation call. At the CMD of IND/01 TABIL is trading at EV29 D/E of 15 2V. We recommend | |

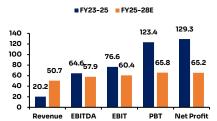
| Industry | Capital Goods |
|---------------------|---------------|
| | |
| Scrip Details | |
| Face Value (INR) | 1.0 |
| Market Cap (INR Cr) | 14,738 |
| Price (INR) | 491 |
| No of Sh O/S (Cr) | 30 |
| 3M Avg Vol (000) | 1,532.9 |
| 52W H/L (INR) | 650/299 |
| Dividend Yield (%) | 0.04 |
| | |
| Shareholding (%) | Jun 2025 |
| Promoter | 64.4 |
| Institution | 16.9 |
| Public | 18.7 |
| | |

100.0



TOTAL

Price Chart



| | Net | EBITDA | Adj. Net | EBITDA | Adj Net | EPS | BVPS | RoE | RoIC | P/E | EV/EBITDA |
|-------|---------|--------|----------|--------|---------|------|-------|------|------|-------|-----------|
| | Revenue | | Profit | (%) | (%) | (₹) | (₹) | (%) | (%) | (X) | (X) |
| FY24 | 1,291 | 134 | 44 | 10.4 | 3.4 | 1.5 | 18.8 | 8.0 | 14.0 | 331.3 | 111.6 |
| FY25 | 2,017 | 327 | 214 | 16.2 | 10.6 | 7.1 | 42.4 | 17.1 | 26.7 | 68.8 | 44.6 |
| FY26E | 3,500 | 578 | 432 | 16.5 | 12.4 | 14.4 | 56.4 | 25.9 | 31.1 | 34.1 | 25.7 |
| FY27E | 5,200 | 915 | 664 | 17.6 | 12.8 | 22.1 | 77.5 | 28.8 | 34.4 | 22.2 | 16.3 |
| FY28E | 6,900 | 1,290 | 967 | 18.7 | 14.0 | 32.2 | 107.8 | 30.1 | 39.9 | 15.2 | 11.3 |



Rating Methodology

We rate stocks on the 2 years absolute return basis.

| Rating | Criteria | Definition |
|-----------|-------------------------|--|
| BUY | >= 20% | Target price is equal to or more than 20% of CMP |
| HOLD | >= 0% to < 20% | Target price is more than CMP but less than 20% of CMP |
| SELL | <= 0% (negative return) | Target price is less than CMP |
| NOT RATED | No recommendation | No target |

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